

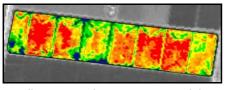
Company Overview

Introduction

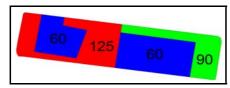
Profitable and sustainable farm management involves matching land use and management activities to the lands productive capabilities. Most importantly, these activities need to take account of both long-term and in-season variability in the lands productive potential.

Timely, accurate and appropriate information is required to optimise inputs that maximise economic returns and minimise environmental impact.

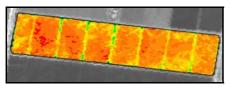
Terrabyte Service's Practical Precision program provides farmers, agronomists and consultants with the ability to identify, analyse and manage the spatial and temporal (seasonal) variability of their soils, crops and pastures.



Satellite image showing crop variability



Variable rate fertiliser plan



2nd satellite image showing post VRT crop variability



Using the latest technologies in:

- Geographic Information Systems (GIS);
- Global Positioning Systems (GPS);
- Remote Sensing (RS);
- Electromagnetic Surveying (EM);
- Variable Rate Technologies (VRT)
- Yield Monitoring and Mapping (YM).

Terrabyte Services bridges the gap between the theory of Precision Agriculture (PA) or Site Specific Management, and its practical application.

Our goal is to provide farmers, agronomists and consultants with the information they need to make better management decisions.

Current Services

- Electromagnetic Surveying
- Soil Sampling and Mapping
- Remote Sensing of Crops
- Precision GPS Surveying
- Yield Mapping
- Precision Agriculture Support
- Farm Mapping
- Data Management and Analysis
- Technical Training and Support



Practical Solutions

Based in Wagga Wagga, southern NSW, Terrabyte Services was established in 2000 to support the growing demand for precision agriculture services and activities across a range of agricultural industries.

Since incorporation, Terrabyte has worked throughout NSW and in Victoria, Queensland, Western Australia and South Australia, providing a range of services to over 1000 clients representing private and corporate growers, retail agronomists and advisers, government agencies, research institutions and corporate organisations.

These services have involved the collection, analysis and supply of spatial data for local interpretation, the provision of technical support and training, and assistance with business development through the evaluation of precision agriculture technologies and information.



Channel leakage surveys

Having

already established an extensive client base, Terrabyte is utilising the latest precision agriculture and related information technologies to provide innovative, practical and economical solutions capable of:

- Improving on-farm crop and resource management
- Adding value and efficiencies to client service provider activities

Tailored to Users Needs

Recognising that local expertise is necessary for providing an efficient distribution and support network, and that much of the technology involved has high capital investment and user training and time commitment requirements, Terrabyte Services is fostering the development of an extensive network of commercial agronomic service providers. These relationships are enabling:

- Applications to be developed and refined using local knowledge gained through existing client/ agent relationships with farmers;
- Commercial agronomists and consultants to access technology and experienced support without high capital investment or excessive time commitment
- Farmers to cost effectively investigate the application of the technologies through associations with a larger network of clients



Commitment

Terrabyte Services recognises that agriculture is a complex and constantly evolving environment. We are constantly undertaking applied R&D to improve the quality of our services, and are committed to in partnership with working farmers, consultants and other service providers improve the economic and environmental outcomes of the agricultural and related sectors.



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